



CORDOBA CORPORATION

LOS ANGELES • OAKLAND • SANTA ANA • SAN BERNARDINO

Randall D. Martinez

Executive Vice President / C.O.O.



Randall Martinez serves as Executive Vice President & Chief Operating Officer for Cordoba Corporation, a multi-million dollar company that enjoys a statewide, national and international project portfolio. Cordoba Corporation is a full-service civil engineering, construction management, and program management firm specializing in transportation, education & facilities, and water & energy. Cordoba is headquartered in Los Angeles, with offices in Oakland, Santa Ana, and San Bernardino, California.

Mr. Martinez is responsible for overall service delivery and resource allocation, and has company-wide responsibility to develop strategic marketing plans, maintain client/partner relations, and provide corporate communications. He is a proven executive manager with over twenty-three years of progressive management oversight experience in strategic planning, civil

engineering, project management, construction management and program management.

Mr. Martinez earned his Bachelor's Degree in Business Administration/Finance from the University of Southern California. He completed a Corporate Board of Directors Certification Program also at the University of Southern California. He is licensed in California as a General Engineering Contractor – Class A (949359).

Experience

Executive Vice President & Chief Operating Officer at Cordoba Corporation

Mr. Martinez has drawn upon his knowledge of the construction engineering process to define and develop exact scope, timelines, and budgets for significant multi-year, multi-million dollar engagements. He has worked closely with developers, contractors and professional consultants with an emphasis in Federal, State and local government successfully establishing policies and procedures, and performing quality assurance oversight for major projects. He also serves as principal-in-charge and relationship manager for key accounts:

- Program Management and Move Management Services to support the \$5.8 Billion new construction and modernization program for the Los Angeles CCD



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- Project and Construction Management Services for the \$750 million new construction and modernization program for the Long Beach CCD
- Project and Construction Management Services to support the \$400 million new construction and modernization program for Oakland USD
- Project Management Services for the \$20 million Laney College Athletic Field and Field House Complex as part of the \$450 million modernization and new construction program for Peralta CCD
- Design Services for \$80 million retrofit of BART's San Francisco Transition Structure (Transbay Tube)
- Design and Construction Administration Services for San Francisco Muni's \$130 million Metro East Maintenance Facility
- Design and field operations services for the \$200 million Owens Lake Dust Mitigation Program for the Los Angeles Dept. of Water & Power
- Quality Control Services for LAWA's \$275 million relocation and construction of LAX Runway 25L and Center Taxiway Improvements
- Quality Control Inspection Services for a \$500 million segment of Southern California Edison's Tehachapi Renewable Transmission Line Program
- Quality Control Inspection Services for a \$20 million reservoir replacement for the Calleguas Municipal Water District

Other Professional Activities

Mr. Martinez is active in his community as demonstrated by his professional accomplishments and involvement with the following organizations:

- Guest Speaker and Presenter at National Association of Latino Elected and Appointed Officials (NALEO) Educational Fund, 2000 – Present (Washington D.C.)

Randall Martinez serves as a guest panelist during the NALEO National Institute for Newly Elected Officials in Washington D.C. The NALEO Institute convenes every two years and offers a comprehensive introduction to public service, with seminars addressing budgeting, staffing, policy discussion, and other key governance issues for newly elected officials. Randall is joined by prominent elected officials and experts from all levels of government for this unique, non-partisan skills development program in the nation's capital. Randall's presentation is targeted for the Municipal/County Track and covers key points such as understanding the legislative and procurement process, identifying key players at city hall, the importance of a successful track record, and building a community base of support.

- Board Chairman at Northern California Financial Development Corporation, 1996 – 2008 (San Francisco Bay Area)



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Randall Martinez served as Chairman of this public benefit corporation chartered and regulated by the California Business, Housing & Transportation Agency. “Nor-Cal FDC” primarily provides loan guarantees to banks and other financial intermediaries for small businesses located throughout the nine-county San Francisco Bay Area. During his tenure as Board Chairman, over 450 loans and/or lines of credit were generated resulting in nearly \$100 million in financing (with a default rate less than 2%). Production goals were surpassed and operating reserves increased threefold. He concentrated on developing strategic alliances with a number of financial institutions and equity investment firms.

- Guest Host for El Amanacer Television Program, 1996 to 1999 (San Francisco Bay Area)

Randall Martinez served as guest host of El Amanacer, a public affairs television program where he conducted live “on-air” interviews with political, civic and business leaders discussing issues related to arts, culture and business from the Latino perspective for the UPN network affiliate in the San Francisco Bay Area.

- Author, *Ten Days To Get To London-A European Backpacking Adventure* (iUniverse Publishing Company, ISBN 0-595-32541-6)

In fall 2004, Randall Martinez published his first book, a non-fiction novel for the young adult reader. He has received critical acclaim from several news media organizations for his effort. He has also been celebrated as a guest lecturer at numerous high schools and as keynote speaker for various community based organizations.

Affiliations

- YMCA of Greater Whittier
Member, Corporate Board of Directors, 2006 – Present
- California Department of General Services
Co-Chair, Small Business Council, 1999 – Present
- Bassett Unified School District Education Foundation
Member, Board of Directors 2011 - Present
- San Francisco CityBuild (construction industry apprentice and job training program)
Member, Professional Services Advisory Committee, 2006-2010
- San Francisco WritersCorps (after-school literacy program)
Member, Advisory Board, 2006 – 2010